

BROKERAGE AGREEMENT

Vessel Owner Information

Owner 1: _____

Owner 2: _____

Address: _____

Address: _____

Home Phone: _____

Work: _____

Mobile: _____

Email: _____

Vessel Information

Manufacturer: _____ Model: _____

Hull # _____ Length: _____ Year: _____

State Reg. # _____

Documentation Boat Title #: _____

Documentation Trailer Title #: _____

(please attach photocopies of titles on both sides. these documents will be used exclusively for import duties' evaluation)

Location: _____ Marina Ph # _____

Key Location and contact: _____

Name of Lien Holder: _____

Ph # _____ Acct #: _____

Insurance Provider: _____ Exp. Date: _____

(please attach insurance policy cover page)

General Vessel Specifications

Engine (1) Make and Model _____

Type: _____ Hours: _____ Engine Serial #: _____

Extended Warranty: Yes No If yes, Exp. Date: _____

Engine (2) Make and Model _____

Type: _____ Hours: _____ Engine Serial #: _____

Extended Warranty: Yes No If yes, Exp. Date: _____

Electronics:

Fishing/Cruising Equipment:

Vessel and Equipment Manuals, Warranties and Instructions:

Please complete the Equipment and Features' list Included in the vessel sale as Exhibit 1 which will be an integral part of this agreement.

Provisions

1. Lanchas y Yates / Miguel Vizcarra-Sedano ("Broker") has been appointed as (initial one) the exclusive _____ /non-exclusive _____ broker in Mexico and Central America for the Owner(s); vessel/boat ("Vessel") described above and in the Exhibit 1, for a period of _____ days.

Broker will list vessel for \$ _____ USD.

2. Owner(s) agree to pay Broker a sales commission on the Vessel as follows: (initial one)

a. _____ 10% of sales price

b. _____ Net Proceeds in excess of \$ _____ USD.

3. All and any reasonable offer received by the Broker, will be informed to the Owner(s) for his acceptance.

4. When a final sale price is accepted in written form by the Owner(s), the Broker will obtain a signed contract of sale between the Owner(s) as seller, and the Buyer(s). The contract may be signed by the Owner(s) as seller, and Lanchas y Yates / Miguel Vizcarra-Sedano as Buyer.

5. Broker is authorized to show, demonstrate and sea trial the Vessel. Such use by the Broker will be at the Owner(s)' risk.

6. Broker does not accept responsibility for the cleaning, service or maintenance that may be required.

7. Owner(s) agree to make the Vessel available to the Broker to show prospective buyers during reasonable hours and agrees to inform Broker of any change in location and/or condition of the Vessel. For vessels located in a different location from the broker, Owner(s) agree to provide all the additional information, photographs or videos necessary to promote and show to the prospective buyer(s)

8. Owner(s) agree to refer all prospects, inquiries, and/or brokers from Mexico or Central American countries to the Broker.

9. Broker may agree to make dockage or land storage available for the Vessel at the monthly advertised rate, as space permits.

10. Upon a 60-day written notice, either party may cancel this agreement with the other party.

11. If an agreement for the sale, exchange, or transfer of this Vessel occurs within 180 days after the termination of this brokerage agreement, with a prospective buyer covered by the term of this agreement, the Owner(s) agrees to pay the Broker a sales commission of 10% of the sales price at the time of the sale, exchange or transfer.

12. All commissions relating to this agreement will be made payable to Lanchas y Yates Mexico / Miguel Vizcarra-Sedano

13. Broker is authorized to distribute and advertise listing information in his webpage, social media and boating industry sales publications in Mexico and Central America countries, in order to promote the sale of the Vessel. Owner(s) and Broker may agree from time-to-time to share expenses for additional special advertising or promotional programs.

14. Once the sales contract is signed, the Owner(s) as seller agrees to hold the Vessel out of the market and available for the Broker for a period of five

days for the completion of the transaction, the Broker pays the sale price in full and receives the Vessel, documents and accessories.

15. The risk of loss of the Vessel shall remain the responsibility of the Owner(s) during the period of this agreement or until the completion of the sale of the Vessel, whichever occurs first. The Owner(s) agree to maintain property and liability insurance during the period of this contract (attach copy of Certificate of Insurance).

I HEREBY AGREE to all of the provisions contained in this agreement.

VESSEL OWNER

_____ DATE _____
(name)

BROKER

MIGUEL VIZCARRA-SEDANO _____ DATE _____

Please Mail to: Miguel Vizcarra-Sedano

Address:

Rio Guadalquivir 802, Puente Real Hispania

CP 85038, Cd. Obregon, Sonora

Mexico.

